REQUEST FOR QUOTE (RFQ) – Section 11

The purpose of the RFQ is for the supplier to accurately document what can be produced and at what costs to Powers and Sons LLC to allow evaluation of prospective suppliers and to award business. Therefore, it is of the utmost importance for the RFQ information to be complete and list all costs.

The Request for Quote Form (RFQ) is color-coded, the green fields are information that we normally will supply to you, the yellow fields require input if applicable. Suppliers may attach their own forms or additional documentation however; specific information is to be filled out on our form.

When asking for information about RFQ refer to by RFQ number and Part number, which is the first field on the form.

Should you be unable to respond by the due date, request an extension either by telephone or E-Mail.

Read and understand all the conditions listed on the RFQ as these may affect your costs.

For consignment processes, scrap will not exceed 2%, unless negotiated. This includes machining, forming, bending, etc.

Outside processors shall not exceed 0.5%. This includes heat treat, plating, coating, etc.

For rubber or plastic injection molding parts note the number of cavities your tooling quote covers.

At the bottom of the form the appropriate design engineer is listed for you to contact if you have questions regarding the blueprint or design of the product.

We are interested in any addition thoughts you may have in design, process, lot size, materials that would result in a better product and or increased cost advantage.

Be sure any surcharging processes are defined. Be sure the price of material, net weight, gross weight and or currencies are included if applicable.

Example

Powers And Sons LLC RFQ Form

YELLOW REQUIRES INPUT, IF APPLICABLE

RFQ# 0

	RFQ NUMBER		COMMODITY GROUP
	DATE		DATE REQUIRED
	PART NUMBER		REVISION LEVEL
			DESCRIPTION
	ANNUAL USAGE		ANNUAL USAGE
	LOT SIZE TO QUOTE		LOT SIZE TO QUOTE
	PART COST		PART COST
	CURRENT STEEL SURCHARGE		CURRENT STEEL SURCHARGE
$0.0000	PART COST PLUS SURCHARGE	$0.0000	PART COST PLUS SURCHARGE
	PART LEAD TIME IN WEEKS		PART LEAD TIME IN WEEKS
	PRODUCTION TOOLING COST		LEAD TIME WEEKS
	PROTOTYPE TOOLING COST		LEAD TIME WEEKS
	PROTOTYPE PARTS REQUIRED		COST
			LEAD TIME WEEKS
	PROTOTYPE PARTS REQUIRED		COST
			LEAD TIME WEEKS

TOOLING DESCRIPTION:

	TOOLING CAPACITY - PARTS PER SHIFT		ESTIMATED TOOLING LIFE
	FOB LOCATION		MATERIAL TYPE QUOTED

ADDITIONAL INFORMATION:

	PROGRAM NAME		START DATE
	PROGRAM LIFE		MODEL YEAR
	ESTIMATED PPAP DATE FOR OUR CUSTOMER		

SUPPLIER EXCEPTIONS IF REQUIRED:

	GAUGING COSTS IF REQUIRED		CURRENCY QUOTE TIED TO
	MATERIAL COST USED IF APPLICABLE		EXCHANGE RATE USED
	SUR CHARGE PER LB IF NOT		GROSS WEIGHT OF PART
	INCLUDED IN ABOVE MATERIAL COST		NET WEIGHT OF PART
COMPANY			CURRENT SCRAP
SIGNATURE			RECOVERY PRICE

SUCCESSFUL BIDDER WILL BE REQUIRED TO PROVIDE DETAILED COSTING INFORMATION
TOOLING IS PAID FOR WHEN WE PPAP TO OUR CUSTOMER
RETURN QUOTE TO REQUESTOR
ALL QUOTES MUST INCLUDE ANY EXPENSES RELATED TO COMPLYING WITH THE SUPPLIER INFORMATION MANUAL LOCATED AT http://supplier.powersandsonsllc.com/
ALL QUOTES MUST INCLUDE COST OF PPAP IN PART COST
ELECTRONIC PRINT WILL BE PROVIDED WITH QUOTE, HARD COPY MAY SUBSTITUTED
PRINTS MAY CONTAIN CHARACTERISTICS THAT REQUIRE STATISTICAL CONTROL
PROCESS FLOW, FMEA, CONTROL PLAN REQUESTED 45 DAYS IN ADVANCE OF PPAP FOR APQP REVIEW
PACKAGING COSTS SHOULD BE INCLUDED IN PART COST
QUOTE ALL PRICING IN U.S. DOLLARS

DESIGN INQUIRIES SHOULD BE DIRECTED TO REQUESTOR

07-41-02-01 F - PS Request For Quote - RFQ 01.06.2023

Detailed Cost Break Down

Example

Part Number
Revision Level
Date
Prepared by

Purchased Parts/Services

Item Description	Supplier		Quantity Per Part	Unit Of Measure	Cost Per Unit	Cost Per Piece
			0		0	$0.0000
			0		0	$0.0000
			0		0	$0.0000
			0		0	$0.0000
			0		0	$0.0000
			0		0	$0.0000
			0		0	$0.0000
			0		0	$0.0000
			0		0	$0.0000
		(A) Total Purchased Parts / Services				$0.0000

Raw Material

Material Description	Supplier		Quantity Per Part	Unit Of Measure	Cost Per Unit	Cost Per Piece
			0		0	$0.0000
			0		0	$0.0000
			0		0	$0.0000
			0		0	$0.0000
			0		0	$0.0000
			0		0	$0.0000
		(B) Total Raw Material				$0.0000

Manufacturing Burden

Item Description	Manufacturing Operation	Machine Description	Pieces Per Cycle	Cycles Per Hour	Cost Per Hour	Cost per Piece
			0	0	0	$0.0000
			0	0	0	$0.0000
			0	0	0	$0.0000
			0	0	0	$0.0000
			0	0	0	$0.0000
			0	0	0	$0.0000
			0	0	0	$0.0000
		(C) Total Manufacturing Burden				$0.0000

Direct Labor (Fringe)

Item Description	Manufacturing Operation	Number Of Operators	Pieces Per Cycle	Cycles Per Hour	Cost Per Hour	Cost per Piece
		0	0	0	0	$0.0000
		0	0	0	0	$0.0000
		0	0	0	0	$0.0000
		0	0	0	0	$0.0000
		0	0	0	0	$0.0000
		0	0	0	0	$0.0000
		0	0	0	0	$0.0000
		(D) Total Direct Labor				$0.0000

Indirect Labor	Indirect Labor Percent	0
	(E) Total Indirect Labor	$0.0000

Total Manufacturing Costs (A+B+C+D+E)	$0.0000

Selling, General and Administration Expenses	$0.0000
Profit	$0.0000
Packaging Cost	$0.0000

Total	$0.0000

Tooling Cost Breakdown

Example

Part Number	
Print Revision	
Date	
Prepared by	

Operation Number	# of Stations	Tooling Type	Proposed Build Source	Number of Tools	Dimensions of tools	Weight of tools

Design Costs (A)	Out Side Costs (B)	Material Cost ©	Labor Hours	Hourly Rate	Labor Hours x Hourly Rates (D)	Total Cost (A) + (B) +(C) + (D)

Tooling Capacity
Net Tooling Capacity
Based on hours per shift
Shifts per day
Days per year
Tooling Life

Detailed Tooling Description